



Navigating Business with Confidence

At enCompass, our mission is to help our clients implement purposeful technology solutions that help navigate the pathways of business with *more confidence*.

What makes enCompass truly different is our ability to select, customize, and deploy innovative solutions that add significant value to your business. Few solution providers understand the delicate balance between the technologies your business *needs* to run and those that create true business value by contributing significantly to either top or bottom-line results. It is these solutions that result in decision-making with more confidence. Oftentimes, the right business systems come at the cost of being burdensome to deploy or support – which is why it is our job to ensure that the methods and tools that help our clients achieve the confidence they desire are implemented and supported seamlessly.

At the heart of every solution enCompass provides is our mission – to help our clients navigate the pathways of their unique business environment more confidently. It is to that end we believe in technology as an enabler, not a distracter as it oftentimes is for dynamic small and medium firms. These dynamic firms require a technology services team that provides honest and forward-thinking technology solutions that compliment their lofty goals – this is why enCompass was created. enCompass provides these services for small and medium businesses that think BIG – businesses that truly see technology helping them build and develop better organizations.

Services & Capabilities

Our capabilities and expertise range from network engineering, to application development, to strategic IT management. We help our clients by providing advisory services, deploying smart technologies, and continuously supporting their environment long after systems implementation. Some examples of services that we provide from each of our practice areas:

- **Strategic IT Management** - Virtual CIO and technology advisory service, technology life-cycle and refresh planning, assessments, IT roadmaps.
- **Application Development** - Custom web-based applications, application integration, business intelligence, executive dashboards, corporate and collaborative portals, knowledgebase development, document management, data warehousing.
- **Network Engineering** - Data protection and continuity, messaging and collaboration, branch office integration, LAN/WAN design, remote application presentation, distributed workforce infrastructures.

Learn more at our website: www.navigatingbusiness.com.

Signature Solutions

- **enCompass Navigational Workshop** – The Navigational Workshop was designed to provide executive teams with strategic IT guidance and immediate traction towards the development of a plan for the effective use of technology. The Workshop is quick-hitting and centered around a four-hour session held with a company's management or executive team and a set of enCompass advisors representing the key areas of technology.

The Workshop methodology uncovers key information our clients need to confidently take their first steps down the road of effective IT investment selection and usage.

- **enCompass Navigational IT Assessment & Roadmap** – The Navigational IT Assessment and Roadmap is an intensive analysis of a company's business objectives, current challenges, and existing IT environment. To uncover key areas for improvement, the IT environment is analyzed on the infrastructure, platform, and application levels. People, processes, and workflow are then analyzed and integrated with technical aspects of the assessment. Following interviews and formal discovery, the executive or management team is assembled to review and discuss findings and to ultimately shape a roadmap for the effective implementation and support of information systems.

This proven process gives our clients the information required to confidently make decisions on moving forward with IT initiatives that are structured consistently with their organizational objectives and constraints.

- **enCompass AutoPilot** – To eliminate the seemingly obligatory hassle associated with IT, the AutoPilot service is a structured comprehensive program for the effective support of information systems. Our proven framework is part of the area's most complete managed infrastructure service.

AutoPilot service agreements include: 24x7 remote monitoring, regularly scheduled system preventative maintenance, guaranteed response-time reactive support, and our strategic IT management service we call Business-Technology Leadership.

Since technology is such an integral part of our clients' success, AutoPilot allows them to focus on what they do best while a dedicated team of engineers provide consistent proactive and reactive IT services tailored to their unique needs.

- **enCompass Navigational Dashboard** – The Navigational Dashboard is a flexible toolkit solution designed to aid in the real-time tracking of an organization's progress toward business objectives. Data currently captured from critical business systems or existing intelligence packages can be aggregated and then visualized through personalized dashboards. Custom key performance metrics can be targeted toward a user's specific company role and represented by a rich variety of visualization components. Once created, dashboards are viewable in a web-based format on multiple platforms and mobile devices, allowing real-time metrics to be securely accessed from both internal and external locations.

Successful Dashboard implementations allow organizations to more effectively meet their goals by allowing team members to easily visualize current states and track real-time progress, adding greater focus and clarity in moving forward.

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